



This is **not** an application and should **not** be sent to ICS. Use this form to gather information from your client, then submit the loan request online. This information should be gathered via phone or in-person.

PROPERTY / LOAN DETAILS	
Property Address	
Property Type	<input type="checkbox"/> SFR <input type="checkbox"/> Duplex <input type="checkbox"/> Triplex <input type="checkbox"/> Fourplex <input type="checkbox"/> Multifamily 5+ Unit <input type="checkbox"/> Mixed-Use <input type="checkbox"/> Office <input type="checkbox"/> Retail <input type="checkbox"/> Industrial <input type="checkbox"/> Mobile Home Park <input type="checkbox"/> Specialty Use <input type="checkbox"/> Automotive <input type="checkbox"/> Self-Storage <input type="checkbox"/> Land <input type="checkbox"/> Other If other, what type?
Property Use	<input type="checkbox"/> Investment <input type="checkbox"/> Owner-User
Transaction Type	<input type="checkbox"/> Purchase <input type="checkbox"/> Refinance <input type="checkbox"/> Rehab – Purchase <input type="checkbox"/> Rehab- Refinance <input type="checkbox"/> New Construction – Owned <input type="checkbox"/> New Construction-Purchase
Purchase Price / Market Value	\$
If Refi cash-out desired	\$
If owned, date of purchase	
Original Purchase price	\$
Existing Loan/Lien Balance	\$
If owned, current lender	
How long do they need the loan?	<input type="checkbox"/> < 1-Year <input type="checkbox"/> 1 to 2-Years <input type="checkbox"/> 3-Years <input type="checkbox"/> 5-Years <input type="checkbox"/> 7-Years <input type="checkbox"/> 10-Years+
Preferred Lender Type	<input type="checkbox"/> Institutional / Bank <input type="checkbox"/> FLEX / Alt-A <input type="checkbox"/> Private / Hard Money
How will funds be used?	
Property Exit / Hold Strategy	<input type="checkbox"/> Hold Long-Term <input type="checkbox"/> Value-Add then sell <input type="checkbox"/> Value-Add then refinance
Will/does borrower’s business occupy the building?	<input type="checkbox"/> No <input type="checkbox"/> Yes If Yes, will they occupy more than 51% of the property <input type="checkbox"/> Yes
Property total units / tenants?	
Current Occupancy %	%
Commercial total units / tenants?	
Residential total units	
How many units are occupied?	
Gross Property Income Per Year	\$
Total Property Expenses Per Year	\$
If commercial tenants, lease type?	<input type="checkbox"/> NNN <input type="checkbox"/> Gross <input type="checkbox"/> Modified Gross <input type="checkbox"/> Full Service
If commercial, tenant types and company names if available	
If purchase, closing date?	



If rehab or new construction	ARV	\$	REHAB/CONST COSTS	\$
Property # of Buildings			Total Building SF	
Property Lot SF			# of building floors	
Year Built			Zoning	

BORROWER / SPONSOR INFO

Estimated Credit Score	
Liquid Cash on Hand	\$
Total # of Properties Owned	
Total Value Real Estate Holdings	\$
Net Worth	\$
Any pending lawsuits?	<input type="checkbox"/> No <input type="checkbox"/> Yes
Any pending BK or recent BK?	<input type="checkbox"/> No <input type="checkbox"/> Yes
If refi, is mortgage current?	<input type="checkbox"/> No <input type="checkbox"/> Yes
How many partners on property?	
What lenders have reviewed loan? Status?	
Documents Available	<input type="checkbox"/> Rent Roll <input type="checkbox"/> P&L / T12 <input type="checkbox"/> Loan App / PFS <input type="checkbox"/> SREO <input type="checkbox"/> CREDIT REPORT <input type="checkbox"/> Scope of Work & Budget <input type="checkbox"/> Tax Returns

EXECUTIVE SUMMARY

Broker Name	
Broker Phone	
Broker Email	

Once you have completed this form, go to **Submit Loan Request** or **Loan Finder** at www.icsloans.com, select a loan program, then submit the information gathered online. You can then schedule a loan review call with an ICS Team Member to discuss the loan in detail. We can switch loan programs at any time, and restructure the loan as needed following the loan review call.

Borrower Full Name
Phone
Email